#### SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

## FORM 8-K

Current Report Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

## March 4, 2003

Date of Report (Date of earliest event reported)

# **AUTOZONE, INC.**

(Exact name of registrant as specified in its charter)

**Nevada** (State or other jurisdiction of incorporation or organization)

1-10714 (Commission File Number)

**62-1482048** (I.R.S. Employer Identification No.)

123 South Front Street Memphis, Tennessee 38103

(Address of principal executive offices) (Zip Code)

(901) 495-6500

Registrant's telephone number, including area code

(not applicable)

Former name, former address and former fiscal year, if changed since last report.

### Item 7. Financial Statements and Exhibits

(c) Exhibits

99.1 Press Release dated March 4, 2003.

#### Item 9. Regulation FD Disclosure

On March 4, 2003, the company made the announcements contained in the press release filed as Exhibit 99.1 to this Current Report.

#### **SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

AUTOZONE, INC.

By: /s/ Harry L. Goldsmith

Harry L. Goldsmith Senior Vice President, Secretary and General Counsel-Customer Satisfaction

Dated: March 4, 2003

# EXHIBIT INDEX

99.1 Press Release dated March 4, 2003



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# News:

For immediate release

#### AUTOZONE SECOND QUARTER EPS UP 36% OVER PRIOR YEAR; ROIC IMPROVES TO 21.4% ON A TRAILING FOUR QUARTERS BASIS

Memphis, Tenn. (March 4, 2003) -- AutoZone, Inc. (NYSE: AZO), today reported sales of \$1.121 billion for its second fiscal quarter (12 weeks) ended February 15, 2003, an increase of 3.6% from fiscal 2002. Excluding the sales of the TruckPro subsidiary which was sold in December 2001 sales increased 4.8%. Same store sales, or sales for domestic stores open at least one year, increased 2.4% during the quarter. Gross profit, as a percentage of sales, for the quarter improved by 0.34 percentage points, while operating expenses, as a percentage of sales, declined by 1.62 percentage points. This resulted in a 13.2% operating profit margin, up 1.96 percentage points from last year. Net income for the quarter increased 24% to \$79.3 million, while diluted earnings per share increased 36% to \$0.79 from \$0.58 reported in the year-ago quarter. Return on invested capital for the trailing four quarters increased to 21.4%.

For the fiscal year-to-date period (24 weeks), sales were \$2.339 billion, an increase of 3.6% from the previous year, with a same store sales increase of 3.5%. Year-to-date net income increased 25% to \$184.2 million, while diluted earnings per share for the period increased 37% to \$1.83 from \$1.34. On a trailing four quarters basis, AutoZone has achieved a 5.8% same store sales increase, including 4.0% for retail and 22.8% for commercial.

"We are pleased with our strong performance through the second quarter, even as we anniversaried 12% same store sales increases from the prior year," said Steve Odland, Chairman, President, and Chief Executive Officer. "The 29% same store sales increase in our AZ Commercial business reflects our commercial customers' positive response to our efforts. Additionally, we are excited about our new advertising initiatives.

"Our continued focus on controlling costs through relentless expense discipline continues to drive shareholder value. Operating expenses as a percentage of sales declined 1.62 percentage points to 31.1% in the second quarter. This rate is the lowest second quarter rate achieved since 1995. Additionally, we maintained our inventory per store at levels not exceeding the first quarter while reducing net inventory per store versus the previous year.

"AutoZone believes in the highest level of integrity in its operations and financial reporting. Among other things during 2000, we created a Nominating and Corporate Governance Committee which is comprised of independent directors. We restructured our Board of Directors, repealed our poison pill, and instituted a code of conduct. I am proud to say that our efforts have been recognized recently by Institutional Shareholder Services. Out of 5,000 companies assessed, ISS ranked AutoZone in the top ten in its overall Corporate Governance Quotient Research Tool. This rating confirms that we are focused on the right things for instilling honest, clear decision making procedures in all our day-to-day activities."

Additionally, AutoZone, Inc. announced on January 29, 2003 that its Board of Directors authorized the repurchase of an additional \$500 million of the company's common stock, in connection with the ongoing share repurchase program. During the quarter, the company purchased 3.8 million shares for \$259 million, including \$178 million purchased under forward purchase contracts. Since 1998, cumulative share repurchases under the share repurchase program were \$2.39 billion, or 66.3 million shares at an average price of \$36.08 per share, including \$297.5 million, or 4.3 million shares, under forward purchase contracts. Subsequent to the end of the quarter, the company purchased 1.5 million shares in settlement of certain forward contracts outstanding as of February 15, 2003, at an average cost of \$64.92 per share.

AutoZone will host a one-hour conference call Wednesday, March 5, 2003, beginning at 9 a.m. (CST) to discuss this press release and the outlook for the remainder of fiscal 2003. Investors may listen to the conference call live and review supporting slides on the AutoZone website, <a href="http://www.autozone.com">www.autozone.com</a>, by clicking "Investor Relations," "Conference Calls," or by going directly to <a href="http://www.autozone.com/Investors">http://www.autozone.com/Investors</a>. The call will also be available by dialing (712) 271-3887. A replay of the call and slides will be available on AutoZone's website. In addition, a replay of the call will be available by dialing (402) 998-1323 through Tuesday, April 8, 2003.

During the quarter, AutoZone opened 30 new stores, replaced 3 stores and closed 6 stores in the U.S. and opened 1 new store in Mexico. As of February 15, 2003, AutoZone sells auto and light truck parts, chemicals and accessories through 3,122 AutoZone stores in 44 states plus the District of Columbia in the U.S. and 41 AutoZone stores in Mexico and also sells the ALLDATA brand automotive diagnostic and repair software. On the web, AutoZone sells diagnostic and repair information through <a href="https://www.altozone.com">www.altozone.com</a>, and auto and light truck parts through <a href="https://www.autozone.com">www.autozone.com</a>.

Certain statements contained in this press release are forward-looking statements. These statements discuss, among other things, business strategies and future performance. These forward-looking statements are subject to risks, uncertainties and assumptions, including, without limitation, competition, product demand, the economy, inflation, gasoline prices, consumer debt levels, war and the prospect of war, including terrorist activity, and availability of commercial transportation. Actual results may materially differ from anticipated results. Please refer to the Risk Factors section of AutoZone's Form 10-K for the fiscal year ended August 31, 2002, for

more information related to those risks. AutoZone undertakes no obligation to publicly release any revisions to any forward-looking statements contained in this press release to reflect events or circumstances occurring after the date of this release or to reflect the occurrence of unanticipated events.

#### **Contact Information:**

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## AutoZone's 2nd Quarter Highlights - Fiscal 2003

#### **Condensed Consolidated Statements of Operations**

(in thousands, except per share data)

	12 Weeks February		12 Weeks February		24 Weeks February		24 Weeks February		Trailing 4 ( February	-	Trailing 4 ( February	
Net sales	\$	1,120,696	\$	1,081,311	\$	2,339,331	\$	2,257,363	\$	5,407,478	\$	5,037,983
Cost of goods sold		624,697		606,411		1,293,942		1,266,327		2,977,738		2,876,556
Gross profit		495,999		474,900		1,045,389		991,036		2,429,740		2,161,427
Operating expenses		348,501		353,751		709,565		714,383		1,599,561		1,558,442
Restructuring and impairment charges												126,689
Operating profit		147,498		121,149		335,824		276,653		830,179		476,296
Interest expense, net		19,633		18,278		38,738		37,705		80,893		89,846
Income before taxes		127,865		102,871		297,086		238,948		749,286		386,450
Taxes		48,590		39,100		112,900		91,100		284,800		148,600
Net income	\$	79,275	\$	63,771	\$	184,186	\$	147,848	\$	464,486	\$	237,850
Net income per share:	,											
Basic	\$	0.81	\$	0.60	\$	1.87	\$	1.38	\$	4.63	\$	2.18
Diluted	\$	0.79	\$	0.58	\$	1.83	9	1.34	\$	4.52	\$	2.14
Shares outstanding:												
Basic		98,446		106,846		98,627		107,415		100,388		109,189
Diluted		100,393		109,797		100,800		110,201		102,772		111,229

## **Selected Balance Sheet Information**

(in thousands)

	February 15, 2003	February 9, 2002	August 31, 2002
Merchandise inventories	\$ 1,490,172	\$ 1,273,420	\$ 1,375,584
Current assets	1,577,914	1,350,012	1,450,128
Property and equipment, net	1,662,567	1,682,335	1,661,728
Total assets	3,614,582	3,421,448	3,477,791
Accounts payable	1,048,077	838,092	1,145,533
Current liabilities	1,469,797	1,206,581	1,533,571
Stockholders' equity	747,774	891,600	689,127
Debt	1,339,542	1,251,942	1,194,517
Working capital	108,117	143,431	(83,443)

#### **Selected Cash Flow Information**

(in thousands)

	12 Weeks E February 15		12 Weeks I February 9		24 Weeks F February 15		24 Weeks I February 9		Trailing 4 Q February 1		Trailing 4 Qu February 9,	
Depreciation & amortization	\$	25,243	\$	27,924	\$	50,836	\$	56,093	\$	112,998	\$	126,183
Capital spending	\$	31,367	\$	24,411	\$	61,832	\$	40,622	\$	138,449	\$	116,847
Cash flow before share repurchases	\$	54,522	\$	128,464	\$	14,470	\$	142,671	\$	601,667	\$	598,699
Share repurchases	\$	80,972	\$	99,764	\$	159,495	\$	169,211	\$	689,267	\$	330,596

#### **Other Selected Financial Information**

(in thousands)

Cumulative share repurchases (\$):		
On balance sheet	\$ 2,095,191	\$ 1,405,944
Forward contracts	<u>297,525</u>	115,332
Total	\$ 2,392,716	\$ 1,521,276
Cumulative share repurchases (shares):		
On balance sheet	62,032	51,423
Forward contracts	4,283	<u>2,492</u>
Total	66,315	53,915
Shares outstanding, end of quarter	97,857	106,433
After-tax return on invested capital	21.4%	15.7%

## AutoZone's 2nd Quarter Fiscal 2003 Selected Operating Highlights

# **Store Count & Square Footage**

	12 Weeks Ended <u>February 15, 2003</u>	12 Weeks Ended February 9, 2002	24 Weeks Ended February 15, 2003	24 Weeks Ended February 9, 2002
Domestic stores:				
Store count:				
Stores opened	30	38	61	53
Stores closed	6		7	35
Replacement stores	3	4	4	10
Total domestic stores	3,122	3,037	3,122	3,037
Stores with commercial sales	1,954	1,643	1,954	1,643
<b>Square footage</b> (in thousands):	19,986	19,505	19,986	19,505
Stores in Mexico:				
Stores opened	1	1	2	2
Total auto parts stores in Mexico	41	23	41	23

# Sales & Inventory Statistics (Domestic stores):

	12 Weeks Ended February 15, 2003	12 Weeks Ended February 9, 2002	24 Weeks Ended February 15, 2003	24 Weeks Ended February 9, 2002	
Sales per average store (\$ in thousands)	<b>\$</b> 349	\$ 345	\$ 734	\$ 712	
Sales per average square foot	\$ 55	\$ 54	\$ 115	\$ 111	
Same store sales - rolling 13 periods					
Total	2.4 %	11.9 %	3.5 %	10.2 %	
Retail vs. commercial					
Retail	(0.6) %	11.3 %	0.7 %	9.6 %	
Commercial	29.2 %	17.9 %	28.7 %	15.8 %	
Inventory turns:					
Based on average inventories	2.1 X	2.3 X			
Based on ending inventories	2.0 X	2.2 X			
Inventory turns, net of payables:					
Based on average inventories	8.4 X	7.1 X			
Based on ending inventories	6.9 X	6.6 X			
Accounts payable/inventory (total company)	70 %	66 %			