# UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

FORM 8-K	

**CURRENT REPORT** 

Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

Date of Report (Date of earliest event Reported): February 28, 2017

### AutoZone, Inc.

(Exact Name of Registrant as Specified in Charter)

**Nevada** (State or Other Jurisdiction of Incorporation)

1-10714 (Commission File Number) **62-1482048** (I.R.S. Employer Identification Number)

**123 South Front Street, Memphis, Tennessee 38103** (Address of Principal Executive Offices) (Zip Code)

(901) 495-6500

(Registrant's telephone number, including area code)

(Former name or former address, if changed since last report)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:

- [] Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
- [] Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
- [] Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
- [] Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

### Item 2.02. Results of Operations and Financial Condition.

On February 28, 2017, AutoZone, Inc. issued a press release announcing its earnings for the fiscal quarter ended February 11, 2017, which is furnished as Exhibit 99.1.

### Item 9.01. Financial Statements and Exhibits.

The following exhibit is furnished with this Current Report pursuant to Item 2.02:

(d) Exhibits

99.1 Press Release dated February 28, 2017

### **SIGNATURE**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

Date: February 28, 2017

AutoZone, Inc.

By: /s/ WILLIAM T. GILES

William T. Giles

Chief Financial Officer and

Executive Vice President - Finance, Information Technology and ALLDATA 99.1 Press Release dated February 28, 2017

### AutoZone 2nd Quarter Same Store Sales Flat for Q2; EPS Increases 8.8% to \$8.08

MEMPHIS, Tenn., Feb. 28, 2017 (GLOBE NEWSWIRE) -- AutoZone, Inc. (NYSE:AZO) today reported net sales of \$2.3 billion for its second quarter (12 weeks) ended February 11, 2017, an increase of 1.4% from the second quarter of fiscal 2016 (12 weeks). Domestic same store sales, or sales for stores open at least one year, were flat for the quarter.

Net income for the quarter increased 3.7% over the same period last year to \$237.1 million, while diluted earnings per share increased 8.8% to \$8.08 per share from \$7.43 per share in the year-ago quarter. As previously reported, the Company adopted a new accounting standard on August 28, 2016, related to stock option exercises. For the quarter, the adoption of the new standard increased EPS by \$0.37. Excluding this adjustment, EPS would have increased by 3.8%.

For the quarter, gross profit, as a percentage of sales, was 52.7% (-9 bps versus the same period last year). The decrease in gross margin was attributable to higher shrink expense (-34 bps) and higher supply chain costs associated with current year inventory initiatives (-29 bps), partially offset by lower acquisition costs. Operating expenses, as a percentage of sales, were 35.9% (versus 35.8% the same period last year). Operating expenses, as a percentage of sales, were higher than last year, due to higher domestic store payroll, offset in part by lower incentive compensation.

Under its share repurchase program, AutoZone repurchased 256 thousand shares of its common stock for \$198 million during the second quarter, at an average price of \$773 per share. At the end of the second quarter, the Company had \$585 million remaining under its current share repurchase authorization.

The Company's inventory increased 8.7% over the same period last year, driven by new stores and increased product placement. Inventory per location was \$665 thousand versus \$633 thousand last year and \$647 thousand last quarter. Net inventory, defined as merchandise inventories less accounts payable, on a per location basis, was a negative \$36 thousand versus negative \$57 thousand last year and negative \$67 thousand last quarter.

"I would like to thank all AutoZoners across the organization for their tremendous efforts during what ultimately turned out to be a challenging quarter. Our sales performance in the last three weeks of our quarter was significantly challenged by well-publicized timing delays in IRS tax refunds, which negatively impacted our profitability for the quarter. While this quarter's results were below our expectations, our AutoZoners' ongoing commitment to providing customers with Trustworthy Advice will allow us to continue to succeed for years to come. Our objective remains to continue to provide great service to our customers and deliver strong, consistent performance for our shareholders as we remain committed to our approach of increasing operating earnings and utilizing our capital effectively," said Bill Rhodes, Chairman, President and Chief Executive Officer.

During the quarter ended February 11, 2017, AutoZone opened 33 new stores in the U.S., three new stores in Mexico, and one new store in Brazil. As of February 11, 2017, the Company had 5,346 stores in 50 states in the U.S., the District of Columbia and Puerto Rico, 491 stores in Mexico, 26 IMC branches, and nine stores in Brazil for a total count of 5,872.

AutoZone is the leading retailer and a leading distributor of automotive replacement parts and accessories in the United States. Each AutoZone store carries an extensive product line for cars, sport utility vehicles, vans and light trucks, including new and remanufactured automotive hard parts, maintenance items, accessories, and non-automotive products. Many stores also have a commercial sales program that provides commercial credit and prompt delivery of parts and other products to local, regional and national repair garages, dealers, service stations, and public sector accounts. IMC branches carry an extensive line of original equipment quality import replacement parts. AutoZone also sells the ALLDATA brand diagnostic and repair software through www.alldata.com. Additionally, we sell automotive hard parts, maintenance items, accessories, and non-automotive products through www.autozone.com, and accessories, performance and replacement parts through www.autoanything.com, and our commercial customers can make purchases through www.autozonepro.com and www.imcparts.net. AutoZone does not derive revenue from automotive repair or installation.

AutoZone will host a conference call this morning, Tuesday, February 28, 2017, beginning at 10:00 a.m. (EST) to discuss its second quarter results. Investors may listen to the conference call live and review supporting slides on the AutoZone corporate website, www.autozoneinc.com by clicking "Investor Relations," "Conference Calls." The call will also be available by dialing (210) 839-8923. A replay of the call and slides will be available on AutoZone's website. In addition, a replay of the call will be available by dialing (203) 369-1211 through Tuesday, March 7, 2017, at 11:59 p.m. (EST).

This release includes certain financial information not derived in accordance with generally accepted accounting principles ("GAAP"). These non-GAAP measures include adjustments to reflect return on invested capital, adjusted debt, adjusted debt to EBITDAR, and cash flow before share repurchases. The Company believes that the presentation of these non-GAAP measures provides information that is useful to investors as it indicates more clearly the Company's comparative year-to-year operating results, but this information should not be considered a substitute for any measures derived in accordance with GAAP. Management targets the Company's capital structure in order to maintain its investment grade credit ratings and manages cash flows available for share repurchase by monitoring cash flows before share repurchases, as shown on the attached tables. The Company believes this is important information for the management of its debt levels and share repurchases. We have included a reconciliation of this additional information to the most comparable GAAP measures in the accompanying reconciliation tables.

Certain statements contained in this press release are forward-looking statements. Forward-looking statements typically use words such as "believe," "anticipate," "should," "intend," "plan," "will," "expect," "estimate," "project," "positioned," "strategy" and

similar expressions. These are based on assumptions and assessments made by our management in light of experience and perception of historical trends, current conditions, expected future developments and other factors that we believe to be appropriate. These forward-looking statements are subject to a number of risks and uncertainties, including without limitation: product demand; energy prices; weather; competition; credit market conditions; access to available and feasible financing; the impact of recessionary conditions; consumer debt levels; changes in laws or regulations; war and the prospect of war, including terrorist activity; inflation; the ability to hire and retain qualified employees; construction delays; the compromising of the confidentiality, availability, or integrity of information, including cyber security attacks; and raw material costs of our suppliers. Certain of these risks are discussed in more detail in the "Risk Factors" section contained in Item 1A under Part 1 of the Annual Report on Form 10-K for the year ended August 27, 2016, and these Risk Factors should be read carefully. Forward-looking statements are not guarantees of future performance and actual results; developments and business decisions may differ from those contemplated by such forward-looking statements, and events described above and in the "Risk Factors" could materially and adversely affect our business. Forward-looking statements speak only as of the date made. Except as required by applicable law, we undertake no obligation to update publicly any forward-looking statements, whether as a result of new information, future events or otherwise. Actual results may materially differ from anticipated results.

CAAD Deculte

### AutoZone's 2nd Quarter Highlights - Fiscal 2017

# Condensed Consolidated Statements of Operations 2nd Quarter, FY2017

(in thousands, except per share data)

	GAAP Results			
	12 Weeks Ended		12 V	Weeks Ended
	Febr	ruary 11, 2017	Febr	ruary 13, 2016
Net sales	\$	2,289,219	\$	2,257,192
Cost of sales		1,083,683		1,066,596
Gross profit		1,205,536		1,190,596
Operating, SG&A expenses		821,567		807,936
Operating profit (EBIT)		383,969		382,660
Interest expense, net		34,198		32,832
Income before taxes		349,771		349,828
Income taxes <sup>(1)</sup>		112,626		121,215
Net income	\$	237,145	\$	228,613
Net income per share: <sup>(1)</sup>				
Basic	\$	8.29	\$	7.58
Diluted	\$	8.08	\$	7.43
Weighted average shares outstanding:				
Basic		28,606		30,170
Diluted <sup>(1)</sup>		29,340		30,778

(1) The Company adopted a new accounting standard on August 28, 2016, that requires excess tax benefits from stock option exercises to be recognized in the income statement. The adoption of the new standard increased EPS by \$0.37, driven by a lower effective tax rate of 358 bps, (a \$0.43 benefit to EPS), partially offset by a change to the dilutive outstanding shares calculation (a \$0.06 reduction to EPS). Prior period's financial information was not restated to conform to the current period's presentation.

### Year-To-Date 2nd Quarter, FY2017

(in thousands, except per share data)	<b>GAAP Results</b>				
	24 V	Weeks Ended	24 V	Weeks Ended	
	February 11, 2017		February 13, 201		
N7 1	ф	4 757 005	Ф	4.640.005	
Net sales	\$	4,757,065	\$	4,643,235	
Cost of sales		2,249,988		2,199,705	
Gross profit		2,507,077		2,443,530	
Operating, SG&A expenses		1,664,206		1,622,875	
Operating profit (EBIT)		842,871	'	820,655	
Interest expense, net		67,504		67,842	
Income before taxes	-	775,367		752,813	
Income taxes <sup>(2)</sup>		260,097		266,088	
Net income	\$	515,270	\$	486,725	
	-				

Net income per share: <sup>(2)</sup>		
Basic	\$ 17.90	\$ 16.05
Diluted	\$ 17.45	\$ 15.72
Weighted average shares outstanding:		
Basic	28,779	30,334
Diluted <sup>(2)</sup>	29,522	30,958

(2) The Company adopted a new accounting standard on August 28, 2016, that requires excess tax benefits from stock option exercises to be recognized in the income statement. The adoption of the new standard increased EPS by \$0.40, driven by a lower effective tax rate of 202 bps, (a \$0.53 benefit to EPS), partially offset by a change to the dilutive outstanding shares calculation (a \$0.13 reduction to EPS). Prior period's financial information was not restated to conform to the current period's presentation.

### **Selected Balance Sheet Information**

(in thousands)

	<b>February 11, 2017</b>		Februar	February 13, 2016		ust 27, 2016
Cash and cash equivalents	\$	210,649	\$	207,958	\$	189,734
Merchandise inventories		3,902,121		3,590,687		3,631,916
Current assets		4,492,767		4,209,813		4,239,573
Property and equipment, net		3,803,803		3,544,882		3,733,254
Total assets		8,902,630		8,366,414		8,599,787
Accounts payable		4,114,960		3,912,107		4,095,854
Current liabilities <sup>(3)</sup>		4,784,272		4,994,661		4,690,320
Total debt <sup>(3)</sup>		5,151,862		4,845,215		4,924,119
Stockholders' deficit		(1,827,440)		(1,741,313)		(1,787,538)
Working capital		(291,505)		(784,848)		(450,747)

<sup>(3)</sup> Current liabilities and total debt both include short-term borrowings of \$0 at February 11, 2017; \$457,404 at February 13, 2016 and \$0 at August 27, 2016. These amounts represent current debt maturities that are in excess of our revolving credit facility available capacity.

## **Condensed Consolidated Statements of Operations**

### Adjusted Debt / EBITDAR (Trailing 4 Qtrs)

(in thousands, except adjusted debt to EBITDAR ratio)

	F	ebruary 11, 2017	F	ebruary 13, 2016
Net income	\$	1,269,552	\$	1,196,933
Add: Interest		147,343		146,685
Taxes		665,716		660,257
EBIT		2,082,611		2,003,875
Add: Depreciation and amortization		307,106		283,943
Rent expense		287,452		273,804
Share-based expense		41,989		39,342
EBITDAR	\$	2,719,158	\$	2,600,964
Debt	\$	5,151,862	\$	4,845,215
Capital lease obligations		149,802		127,468
Add: Rent x 6		1,724,712		1,642,824
Adjusted debt	\$	7,026,376	\$	6,615,507
Adjusted debt to EBITDAR		2.6		2.5

### **Selected Cash Flow Information**

(in thousands)

	 Veeks Ended bruary 11, 2017	 Weeks Ended ebruary 13, 2016	 eeks Ended oruary 11, 2017	eeks Ended ruary 13, 2016
Depreciation and amortization	\$ 72,833	\$ 68,653	\$ 144,645	\$ 134,936
Capital spending	 118,186	 99,933	 216,103	 186,591
Cash flow before share repurchases:				
Increase in cash and cash equivalents	\$ 15,111	\$ 42,472	\$ 20,915	\$ 32,649
Increase in debt, excluding deferred financing	153,400	90,200	225,600	218,500
Add back share repurchases	197,985	149,957	560,619	550,057
Cash flow before share repurchases and changes in debt	\$ 59,696	\$ 102,229	\$ 355,934	\$ 364,206
	 <u> </u>	·		

Other Selected Financial Information (in thousands, except ROIC)				
(iii iiiousaiius, except icorc)		February 11, 2017	]	February 13, 2016
Cumulative share repurchases (\$ since fiscal 1998) Remaining share repurchase authorization (\$)	\$	17,315,268 584,732	\$	15,852,243 547,757
Cumulative share repurchases (shares since fiscal 1998)		141,529		139,625
Shares outstanding, end of quarter		28,475		30,101
		Trailing	4 Qւ	ıarters
	I	February 11, 2017	]	February 13, 2016
Net income	\$	1,269,552	\$	1,196,933
Adjustments:				
Interest expense		147,343		146,685
Rent expense		287,452		273,804
Tax effect*		(149,570)		(149,694)
After-tax return		1,554,777		1,467,728
Average debt**		4,974,468		4,632,858
Average stockholders' deficit**		(1,822,960)		(1,666,550)
Add: Rent x 6		1,724,712		1,642,824
Average capital lease obligations**		140,851		127,339
Pre-tax Invested capital	\$	5,017,071	\$	4,736,471
Return on Invested Capital (ROIC)		31.0%		31.0%

\*Effective tax rate over trailing four quarters ended February 11, 2017 is 34.4% and February 13, 2016 is 35.6%.

AutoZone's 2nd Quarter Fiscal 2017 **Selected Operating Highlights Condensed Consolidated Statements of Operations** 

**Location Count & Square Footage** 

<sup>\*\*</sup>All averages are computed based on trailing 5 quarter balances.

	12 Weeks Ended	12 Weeks Ended	24 Weeks Ended	24 Weeks Ended
	February 11, 2017	February 13, 2016	February 11, 2017	February 13, 2016
AutoZone Domestic stores (Domestic):				
Store count:  Beginning domestic stores	5,313	5,163	5,297	5,141
Stores opened	33	3,103	49	52
Stores closed	-	-	-	-
Ending domestic stores	5,346	5,193	5,346	5,193
Relocated stores	-	2	2	3
Stores with commercial programs	4,437	4,228	4,437	4,228
Square footage (in thousands)	34,906	33,874	34,906	33,874
AutoZone Mexico stores:				
Stores opened	3	9	8	10
Total stores in Mexico	491	451	491	451
AutoZone Brazil stores:				
Stores opened	1	-	1	1
Total stores in Brazil	9	8	9	8
Total AutoZone stores	5,846	5,652	5,846	5,652
Square footage (in thousands)	38,597	37,255	38,597	37,255
Square footage per store	6,602	6,591	6,602	6,591
IMC branches:				
Branches opened	-	2	-	4
Branches acquired	-	-	-	-
Total IMC branches	26	24	26	24
Total locations chainwide	5,872	5,676	5,872	5,676
<u>Sales Statistics</u> (\$ in thousands, except sales per average square foot)				
,	12 Weeks Ended	12 Weeks Ended	Trailing 4 Quarters	Trailing 4
Total AutoZone stores (Domestic, Mexico and Brazil)	February 11, 2017	February 13, 2016	February 11, 2017	Quarters February 13, 2016
Sales per average store	\$ 372	\$ 379	\$ 1,775	\$ 1,780
Sales per average square foot	\$ 56	\$ 58	\$ 269	\$ 270
Total Auto Parts (Domestic, Mexico, Brazil, and IMC)				
Total auto parts sales	\$ 2,205,562	\$ 2,170,986	\$ 10,380,931	\$ 10,058,938
% Increase vs. LY	1.6%	5.4%	3.2%	6.6%
Domestic Commercial (Excludes IMC)				
Total domestic commercial sales	\$ 431,151	\$ 402,014	\$ 2,008,349	\$ 1,891,127
% Increase vs. LY	7.2%	8.0%	6.2%	10.8%
All Other (ALLDATA, E-Commerce, and AutoAnything)				
All other sales	\$ 83,657	\$ 86,206	\$ 368,575	\$ 367,721
% Increase vs. LY	(3.0%)	2.7%	0.2%	3.6%
	12 Weeks Ended	12 Weeks Ended	24 Weeks Ended	24 Weeks Ended

	February 11, 2017	February 13, 2016
Domestic same store sales	0.0%	3.6%
Inventory Statistics (Total Locations)		
	as of	as of
	February 11, 2017	February 13, 2016
Accounts payable/inventory	105.5%	109.0%
(\$ in thousands)		
Inventory	\$ 3,902,121	\$ 3,590,687
Inventory per location	665	633
Net inventory (net of payables)	(212,839)	(321,420)
Net inventory / per location	(36)	(57)
	Trailing 5 Quarters	
	February 11, 2017	February 13, 2016
Inventory turns	1.4 x	1.4 x

February 11, 2017

0.8%

February 13, 2016

3.6%

### Contact Information:

Financial: Brian Campbell at (901) 495-7005, brian.campbell@autozone.com

Media: Ray Pohlman at (866) 966-3017, ray.pohlman@autozone.com